Job Description

Job Title: Internal Strategy Specialist

Contract Type (Perm/Contract/Temp): Permanent

Reports to: **TBC**

Location: London

About Us:

We are a secure e-invoicing platform that brings businesses and their suppliers closer together with unique technology that revolutionises invoice processing, maximises efficiency and improves cashflow management. The Tungsten Network also provides users with real-time spend analysis through analytics, and offers access to Early Payment, a form of alternative finance for businesses.

Job Purpose:

Responsible for collaborating with executive-level stakeholders, the Internal Strategy Specialist will play a pivotal role in identifying opportunities to positively disrupt and drive innovation across multiple business areas.

Key Responsibilities:

* Research and provide high-level insight and deliver strategic recommendations to the business right up to board level executives
* Working with each business head, you will provide in depth analysis and commentary on the business unit’s performance to identify opportunities for enhancements and growth.
* Build close working relationships with internal and external stakeholders at various levels and in a variety of capacities including tech, sales, product and service delivery.
* Provide insight into the wider market including competitor analysis, customer research, supplier efficiency and other relevant updates.
* Contribute to, and lead if required, discussions to determine and understand expectations, processes and requirements (key priorities and nice to have’s) through group-based scoping sessions or one-to- one interviews.
* Deliver projects using the project management principles & internal best practice process

Experience and Knowledge:

* Excellent communication, organization, presentation & analytical skills with solid business acumen.
* Comfortable leading, structuring, researching, analysing and presenting strategic insights for projects.
* Knowledgeable in best practice concepts around strategy and transformation projects.
* Experience working across various business functions including sales, marketing and tech.
* Strong Analytical background with a proven track record in stakeholder engagement.
* Energetic, proactive personality and keen to develop a career with a global business

Education:

* Degree educated in a relevant discipline
* MBA qualified or studying toward

Personality & Attributes:

* Flexible attitude and willing to work hard when necessary.
* Excited by the opportunity to work within a fast paced, mature but entrepreneurial business.
* Must be a strong communicator (written and oral), reliable, presentable, efficient, and operate equally well individually or within a team.
* Must be able to self-manage, taking ownership of the business challenge
* Keen to learn, take on responsibility and progress quickly